

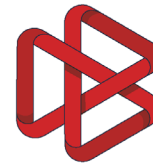
Consultancy Summary

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What is Consultancy?

Solving an industry problem by using your knowledge, skills and research

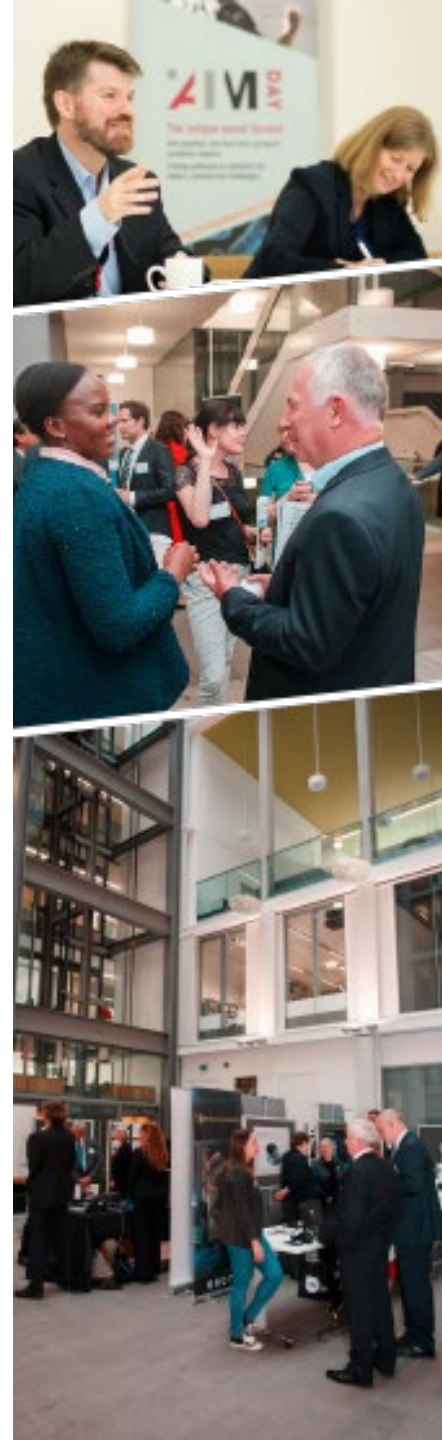
- Short projects
- Projects meet the needs of the client
- Specific goals and pre-defined activities
- Supported, encouraged and facilitated by the University through Edinburgh Innovations
- Types of consultancy



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Benefits of Consultancy/ Service work

- Increase profile for Academic/School/University.
- Additional funding stream
- Create & build strategic partnership
- Bridge gaps between theory and practice - IMPACT
- Opportunities for cross-disciplinary activities



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Permissions

- Procedures for consultancy (2017)

Approval in advance from Head of School, Head of College or Support Group or the Principal.

- How much consultancy can academics do?

Maximum 60 days in an academic year.

- What are the rules on private consultancy?

It must be performed without using any University equipment or resource whatsoever, and provide a disclaimer that its not undertaken at the University.

No conflict with the interests of the University.



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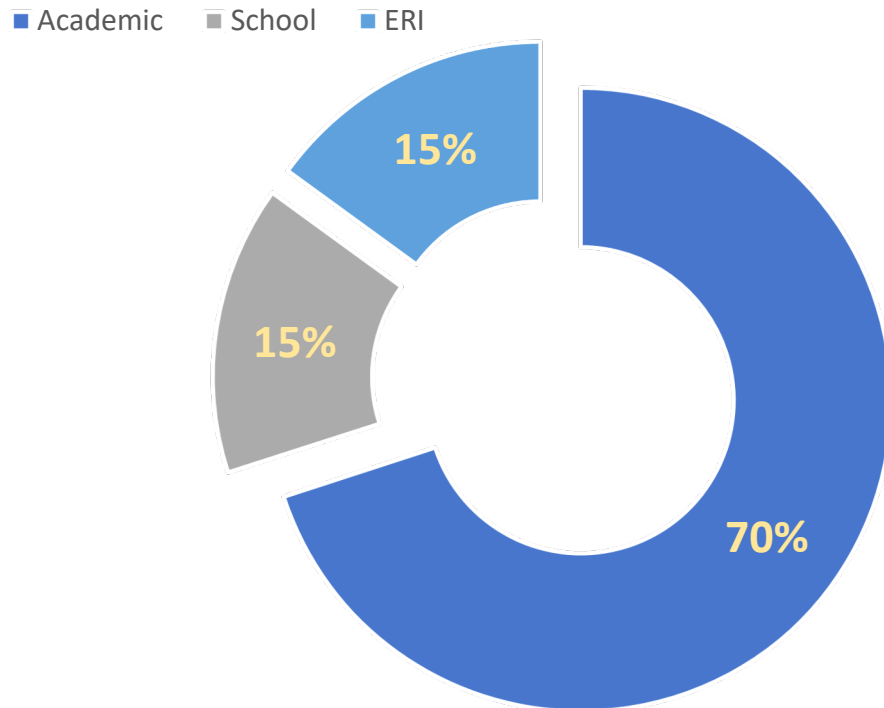


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Costing Consultancy

Daily rate, not FEC



Factors that Impact Consultancy Rates

- Current Grade
- Type of Consultancy required
- Length of project
- Urgency of deadlines
- Future potential
- Interest in the work

Academic's 70% is paid:

- Into their salary and subject to usual income tax regime

OR

- Into a G account in their school to be spent on professional purposes before July 31st of the year (deferment is possible from March onwards)



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El Engage

https://www.learn.ed.ac.uk/ultra/courses/91478_1/cl/outline

Video questions –

What surprised you?

What did you already know?

What should have been addressed in the video but wasn't?



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Questions



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